

Fund manager

Nikko Asset Management New Zealand Limited (Nikko AM).

Nikko AM is Asia's premier global asset manager. We actively manage NZ\$5.0 billion of investments for a diverse group of clients, including superannuation schemes, charitable trusts, KiwiSaver scheme providers, corporations and local government along with providing services to financial intermediaries through wrap platforms.

We offer investment management services in domestic sectors (equities, fixed interest and cash) through our Auckland-based investment team and employ offshore managers to manage global sectors (global equities, global bonds and alternative investments).

Portfolio Manager

Stuart Williams, Head of Equities – 1 year tenure. Stuart has wide ranging experience in all aspects of the investment management industry developed over more than 18 years working for ANZ Investments and its predecessors. He has spent eight years performing detailed research and developing investment recommendations on listed companies in both New Zealand and Australia. Stuart has a strong track record in portfolio management of both benchmark relative and high conviction funds. He joined the Auckland-based team in August 2014.

James Lindsay, Senior Portfolio Manager – 17 years tenure. James had a number of years experience in sharebroking prior to becoming an Australasian Equity Analyst at Royal & SunAlliance Asset Management in Wellington. He joined the Auckland-based team in 1999 as an Equity Analyst, before being promoted to the role of Domestic Equities Manager in May 2001 and to Senior Portfolio Manager in April 2012.

Fund launch

August 2006 (a similar portfolio has been operated by Nikko AM since 1998).

Investment objective

The objective of the Fund is to construct a portfolio of authorised investments that outperform the Fund's benchmark return over a rolling three year period before fees, expenses and taxes.

Benchmark

RBNZ Official Cash Rate plus 5% per annum

Investment philosophy

The Fund currently obtains investment exposures by investing in the Nikko AM Wholesale Concentrated Equity Fund, a wholesale unit trust managed by Nikko AM.

The wholesale fund is a collection of Nikko AM's domestic equity managers' highest conviction investment ideas to achieve capital appreciation.

The wholesale fund's equity investments are not constrained by size, style, sector or index composition. That is, the fund includes New Zealand and Australian equities:

- of all sizes: large, medium and emerging equities;
- with a blend of growth and value style investments;
- not overly focused on any specific sector; and
- that are not influenced by any index composition.

Structure and taxation

The Fund vehicle is a Unit Trust and Portfolio Investment Entity (PIE) which is priced daily. Unit holders elect their own Portfolio Investment Rate. Information is provided to the IRD and unit holders on an annual basis.

PIE eligibility

Nikko AM may take any action it deems appropriate to ensure the Fund remains eligible to be a PIE. This includes the ability of Nikko AM to compulsorily withdraw a unit holder's units and pay the proceeds to that unit holder's nominated bank account.

Distributions

Semi-annual. Last business days of March and September.

Hedging policy

Assets and liabilities are hedged to NZD at the discretion of the Manager.

Investment restrictions

Nikko AM Wholesale Concentrated Equity Fund – the wholesale unit trust that the Nikko AM NZ Concentrated Equity Fund invests into.

Asset class	Target weight	Range
Cash & Debt Securities	0%	0% – 100%
New Zealand & Australian Equities	100%	-20% – 120%
Foreign Currency	0%	0% – 100%

The wholesale fund may hold fixed interest, cash and forward foreign exchange contracts in New Zealand and Australia. The wholesale fund may short sell securities up to a maximum of 20% of the Gross Asset Value of the Fund prior to the implementation of any commitment to short sell. Borrowing is not permitted.

Management fees and other charges

A management fee of 1.00% per annum calculated as a percentage of the gross asset value of the Fund will be calculated and deducted from the Fund. This fee is calculated daily and is payable to Nikko AM. The management fee may be reduced or waived at our discretion.

Nikko AM may recover expenses (including the Trustee fee) up to a maximum of 0.25% per annum from the Fund.

Performance fee

A performance fee is payable to Nikko AM of an amount not exceeding 10% per annum of gains over and above the benchmark return (outperformance of the RBNZ Official Cash Rate over a 12 month period by 5% per annum before fees). The performance fee is calculated after allowance for a management fee, the Trustee's fee or custodial fees and other costs and expenses recovered by the Fund. Capital losses from any previous periods must be recovered before payment of any performance fee for a subsequent period.

Buy/sell spread

0.35% / 0.35%

Trustee

Public Trust

Custodian

Public Trust as legal custodian, BNP Paribas Fund Services Australasia Pty delegated as functional custodian.

Minimum investment

Initial investment	\$5,000
Further investments	\$1,000

The Manager may accept applications for investments below the minimum investment amount at its discretion.

Performance

(NZD returns; before tax, after fees and expenses)

1 month	3 months	6 months	1 year
5.14%	13.96%	12.51%	20.00%
2 years (pa)	3 years (pa)	5 years (pa)	Inception (pa)*
19.79%	17.92%	13.17%	11.26%

* August 2006

Contributors to performance – May 2016

What helped	What hurt
Aristocrat Leisure	NZ Refining Company Limited
Metlifecare Limited	Japara Healthcare Limited
Contact Energy	Eroad Limited

Top five holdings

Security	Sector
Contact Energy	Utilities
Metlifecare Limited	Healthcare
Infratil Limited	Utilities
Aristocrat Leisure	Consumer Discretionary
Japara Healthcare	Healthcare
Number of holdings in portfolio	13

Asset allocation

New Zealand equities	68.9%
Australian equities	24.1%
Cash	7.0%

Commentary

Global equity markets generally posted solid returns in May with the UK FTSE being one of the few exceptions as concerns for Brexit hurt its performance. After recent US Federal Reserve statements many global economists have brought forward their expectations for the next US rate hike from late 2016 to either June or July. This did not unsettle financial markets as it did the first time a rate increase was close.

The New Zealand market (S&P/NZX 50 index) was up 3.3% and the Australian market (S&P/ASX 200) was similarly strong up 3.1% for the month.

The Fund outperformed the NZX50 Index providing a 5.1% return for the month and around 11% for the 2016 year to date. The strongest contribution came from recent addition, **Aristocrat Leisure**, which rose 26.2% after a strong result driven by solid market share gains in both the US and Australia. The company's innovation and strong research and development pipeline has driven these gains. Other strong performers included retirement operator **Metlifecare** up 14.7% and data centre **NEXTDC** (+17.9%). The Fund's largest position, **Contact Energy**, rose a solid 6% over the month and was the best performing generator retailer over the period.

One position was sold over the month – Tegal Group (TGL) – and this, along with cash already on hand, was used to add to existing positions including **Metlifecare**, **Infratil**, **Aristocrat Leisure** and **Japara Healthcare**.

On the economic front, the release of the New Zealand Budget provided surprisingly robust news on the state of the local economy and this may temper the chances of the RBNZ lowering the OCR at their next meeting. The New Zealand dollar rose 1.86% against the Australian dollar on top of the +1.75% rise from April. This detracted from performance due to Australian dollar investments currently being unhedged. Against the US dollar, the New Zealand dollar fell 3.1% as Fed Chair Yellen signalled a return to rises in interest rates.

(bold denotes stock held in portfolio)

This document is issued by Nikko Asset Management New Zealand Limited (Company No. 606057, FSP No. FSP22562) investment manager and promoter of the products included in this document. This information is for the use of researchers, financial advisers and wholesale clients. This material has been prepared without taking into account a potential investor's objectives, financial situation or needs and is not intended to constitute financial advice, and must not be relied on as such. Investors should consult an appropriately qualified financial adviser and the current Investment Statement, Prospectus or Information Memorandum. Applications to invest will only be accepted if made on an application form attached to that current Investment Statement or Information Memorandum. Past performance is not a guarantee of future performance. While we believe the information contained in this document is correct at the date of presentation, no warranty of accuracy or reliability is given and no responsibility is accepted for errors or omissions including where provided by a third party.

General Enquiries: NZenquiries@nikkoam.com | +64 9 307 6363