

## Nikko AM NZ Unit Trusts (Retail)

## Fund Summary

### Nikko AM Australasian Small Companies Fund

30 November 2015

#### Fund manager

Nikko Asset Management New Zealand Limited (Nikko AM).

Nikko AM is Asia's premier global asset manager. We actively manage over NZ\$4.5 billion of investments for a diverse group of clients, including superannuation schemes, charitable trusts, KiwiSaver scheme providers, corporations and local government along with providing services to financial intermediaries through wrap platforms.

We offer investment management services in domestic sectors (equities, fixed interest and cash) through our Auckland-based investment team and employ offshore managers to manage global sectors (global equities, global bonds and alternative investments).

#### Portfolio Managers

**Stuart Williams, Head of Equities – 1 year tenure.** Stuart has wide ranging experience in all aspects of the investment management industry developed over more than 18 years working for ANZ Investments and its predecessors. He has spent eight years performing detailed research and developing investment recommendations on listed companies in both New Zealand and Australia. Stuart has a strong track record in portfolio management of both benchmark relative and high conviction funds. He joined the Auckland-based team in August 2014.

**James Lindsay, Senior Portfolio Manager – 16 years tenure.** James had a number of years experience in sharebroking prior to becoming an Australasian Equity Analyst at Royal & SunAlliance Asset Management in Wellington. He joined the Auckland-based team in 1999 as an Equity Analyst, before being promoted to the role of Domestic Equities Manager in May 2001 and to Senior Portfolio Manager in April 2012.

#### Fund launch

July 2009 (a similar portfolio has been operated by Nikko AM since 1996).

#### Investment objective

The objective of the Fund is to construct a portfolio of authorised investments that outperform the Fund's benchmark return by 3.0% per annum over a rolling three year period before fees, expenses and taxes.

The current benchmark for the Fund is the Australasian Small Companies Composite Index.

#### Composite index

The Australasian Small Companies Composite Index is a weighted average of the following three indices:

S&P/ASX Small Ordinaries Index (NZD; unhedged)	70%
S&P/NZX SmallCap Index Gross with Imputation	25%
S&P/NZX Call Rate Deposit Index	5%

#### Investment philosophy

The Fund is managed by Nikko AM's domestic equities team and is designed to provide investors with an exposure to New Zealand and Australian small companies, otherwise referred to as "emerging leaders".

The Fund currently obtains investment exposures by investing in the Nikko AM Wholesale Australasian Small Companies Fund, a wholesale unit trust managed by Nikko AM.

The wholesale fund is skewed to Australian investments and is managed in a manner to provide investors with capital growth and a modest income over a medium investment time frame. Investment positions are actively managed to provide unit holders with a moderate risk exposure to a diverse range of companies and sectors, contained within the Australasian small companies market.

#### Structure and taxation

The Fund vehicle is a Unit Trust and Portfolio Investment Entity (PIE) which is priced daily. Unit holders elect their own Portfolio Investment Rate. Information is provided to the IRD and unit holders on an annual basis.

#### PIE eligibility

Nikko AM may take any action it deems appropriate to ensure the Fund remains eligible to be a PIE. This includes the ability of Nikko AM to compulsorily withdraw a unit holder's units and pay the proceeds to that unit holder's nominated bank account.

#### Distributions

Semi-annual. Last business days of March and September.

#### Hedging policy

Assets and liabilities are hedged to NZD at the discretion of the Manager.

#### Management fees and other charges

A management fee of 1.00% per annum calculated as a percentage of the gross asset value of the Fund will be calculated and deducted from the Fund. This fee is calculated daily and is payable to Nikko AM. The management fee may be reduced or waived at our discretion.

Nikko AM may recover expenses (including the Trustee fee) up to a maximum of 0.25% per annum from the Fund.

#### Performance fee

In the Nikko AM Australasian Small Companies Fund, a performance fee is payable to the Manager of an amount not exceeding 10% per annum of gains over and above the investment objective for the Fund. The investment objective which must be exceeded is the Australasian Small Companies Composite Index plus 3.0% per annum.

The performance fee is calculated after allowance for the management fee, the Trustee's fee or custodial fees and costs and expenses recovered from the Fund for the relevant Financial Year.

The cumulative performance fee for each Financial Year is accrued and adjusted on a daily basis and paid annually in arrears based on the actual performance of the Fund for that Financial Year. Any amount by which the Fund underperforms the Australasian Small Companies Composite Index (or any other index against which the benchmark return is measured) for any previous Financial Years must be recovered before the performance fee is payable for a Financial Year. Underperformance is calculated before allowance for the management fee, the Trustee's fee or custodial fees and costs and expenses recovered from the Fund for any such previous Financial Years.

#### Buy/sell spread

0.40% / 0.40%

#### Trustee

Public Trust

#### Custodian

Public Trust as legal custodian, BNP Paribas Fund Services Australasia Pty Limited delegated as functional custodian.

#### Minimum investment

Initial investment \$5,000

Further investments \$1,000

The Manager may accept applications for investments below the minimum investment amount at its discretion.

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Nikko AM Wholesale Australasian Small Companies Fund – the wholesale unit trust that the Nikko AM Australasian Small Companies Fund invests into.

Asset class	Target weight	Range
Australian smaller equities	70%	50% – 90%
New Zealand smaller equities	25%	10% – 40%
Cash	5%	0% – 10%

The wholesale fund may also enter into forward currency and other derivative contracts to appropriately manage its foreign currency risk.

#### Performance

(NZD returns; before tax, after fees and expenses)

1 month	3 months	6 months	1 year
5.09%	8.15%	6.81%	18.07%
2 years (pa)	3 years (pa)	5 years (pa)	Inception (pa)*
10.95%	12.93%	9.85%	10.76%

\* August 2009

#### Contributors to performance – November 2015

What helped	What hurt
OzForex Group Limited	NEXTDC Limited
The A2 Milk Company Limited	ERoad Limited
Syrah Resources Limited	APN New & Media

#### Top five holdings

Security	Sector
NZ Refining Company Limited	Energy
360 Capital Industrial Fund	Financials
Ingenia Communities Group	Financials
Arvida Group	Healthcare
APN New & Media	Consumer discretionary

Number of holdings in portfolio

44

#### Asset allocation

Australian small companies	72.5%
New Zealand small companies	25.0%
Cash	2.5%

#### Commentary

Global equity markets made little progress during November after selling off mid-month before climbing to finish mostly unchanged. Against this backdrop, the New Zealand small companies market performed soundly rising 3.3% in November (as represented by the S&P/NZX SmallCap Index) outperforming its comparable index in Australia. The Australian S&P/ASX Small Cap index rose only 0.02% as commodity prices fell heavily in part due to a strengthening US dollar with iron ore, oil, copper, nickel and gold posting new post-GFC lows. This was in an environment where the broader New Zealand equity market (as represented by the S&P/NZX50 Index) rose 1.96% and the Australian S&P/ASX 200 index fell 0.68% for the month of November. Over the month expectations of a December "lift-off" for interest rates by the Federal Reserve grew leading to the US dollar rallying. Counter to this in Europe, expectations grew of further stimulus from the European Central Bank and the Bank of Japan in response to weak inflation globally.

The Fund performed well against the market over the month with two recent additions adding significant value. **A2 Milk** rose substantially (+55%) after upgrading guidance and OzForex, which was added to the fund mid month and was sold before month end, rose 29.8%. On the downside, while **EROAD's** (ERD) first half result saw revenue growth of 58% the stock continued to sell off by 11.8% for the month and along with recent Fund entry **Rhipe** (RHP) they mildly detracted from overall portfolio performance.

There were a number of portfolio changes over the period following strong performances by a number of portfolio holdings. Positions in Tassel, Sirtex, OzForex, iProperty, Dick Smith, AWE, Mighty River Power, Speedcast, Sedgman, Vocus and Aveo were sold over the month. New stock introductions included **Rhipe**, **Myer**, **Greencross**, **Blackmores**, **M2**, **Lifestyle Communities**, **CSG**, **MYOB**, **360 Capital Industrial** and **McMillian Shakespeare**.

Over the month the New Zealand dollar fell 4.2% against the Australian dollar and 3.0% against the US dollar.

(**Bold** denotes stock held in portfolio)

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General Enquiries: NZenquiries@nikkoam.com | +64 9 307 6363