

Nikko AM NZ Unit Trusts (Retail)

Fund Summary

Nikko AM Australasian Small Companies Fund

31 July 2015

Fund manager

Nikko Asset Management New Zealand Limited (Nikko AM).

Nikko AM is Asia's premier global asset manager and is the only dedicated global investment manager in New Zealand. We actively manage over NZ\$4 billion of investments for a diverse group of clients, including superannuation schemes, charitable trusts, KiwiSaver scheme providers, corporations and local government along with providing services to financial intermediaries through wrap platforms.

We offer investment management services in domestic sectors (equities, fixed interest and cash) through our Auckland-based investment team and employ offshore managers to manage global sectors (global equities, global bonds and alternative investments).

Portfolio Managers

Stuart Williams, Head of Equities – 1 year tenure. Stuart has wide ranging experience in all aspects of the investment management industry developed over more than 17 years working for ANZ Investments and its predecessors. He has spent eight years performing detailed research and developing investment recommendations on listed companies in both New Zealand and Australia. Stuart has a strong track record in portfolio management of both benchmark relative and high conviction funds. He joined the Auckland-based team in August 2014.

James Lindsay, Senior Portfolio Manager – 16 years tenure. James had a number of years experience in sharebroking prior to becoming an Australasian Equity Analyst at Royal & SunAlliance Asset Management in Wellington. He joined the Auckland-based team in 1999 as an Equity Analyst, before being promoted to the role of Domestic Equities Manager in May 2001 and to Senior Portfolio Manager in April 2012.

Fund launch

July 2009 (a similar portfolio has been operated by Nikko AM since 1996).

Investment objective

The objective of the Fund is to construct a portfolio of authorised investments that outperform the Fund's benchmark return by 3.0% per annum over a rolling three year period before fees, expenses and taxes.

The current benchmark for the Fund is the Australasian Small Companies Composite Index.

Composite index

The Australasian Small Companies Composite Index is a weighted average of the following three indices:

S&P/ASX Small Ordinaries Index (NZD; unhedged) 70%
S&P/NZX SmallCap Index Gross with Imputation 25%
NZX New Zealand Call Rate Index 5%

Investment philosophy

The Fund is managed by Nikko AM's domestic equities team and is designed to provide investors with an exposure to New Zealand and Australian small companies, otherwise referred to as "emerging leaders".

The Fund currently obtains investment exposures by investing in the Nikko AM Wholesale Australasian Small Companies Fund, a wholesale unit trust managed by Nikko AM.

The wholesale fund is skewed to Australian investments and is managed in a manner to provide investors with capital growth and a modest income over a medium investment time frame. Investment positions are actively managed to provide unit holders with a moderate risk exposure to a diverse range of companies and sectors, contained within the Australasian small companies market.

Structure and taxation

The Fund vehicle is a Unit Trust and Portfolio Investment Entity (PIE) which is priced daily. Unit holders elect their own Portfolio Investment Rate. Information is provided to the IRD and unit holders on an annual basis.

PIE eligibility

Nikko AM may take any action it deems appropriate to ensure the Fund remains eligible to be a PIE. This includes the ability of Nikko AM to compulsorily withdraw a unit holder's units and pay the proceeds to that unit holder's nominated bank account.

Distributions

Semi-annual. Last business days of March and September.

Hedging policy

Assets and liabilities are hedged to NZD at the discretion of the Manager.

Management fees and other charges

A management fee of 1.00% per annum calculated as a percentage of the gross asset value of the Fund will be calculated and deducted from the Fund. This fee is calculated daily and is payable to Nikko AM. The management fee may be reduced or waived at our discretion.

Nikko AM may recover expenses (including the Trustee fee) up to a maximum of 0.25% per annum from the Fund.

Performance fee

In the Nikko AM Australasian Small Companies Fund, a performance fee is payable to the Manager of an amount not exceeding 10% per annum of gains over and above the investment objective for the Fund. The investment objective which must be exceeded is the Australasian Small Companies Composite Index plus 3.0% per annum.

The performance fee is calculated after allowance for the management fee, the Trustee's fee or custodial fees and costs and expenses recovered from the Fund for the relevant Financial Year.

The cumulative performance fee for each Financial Year is accrued and adjusted on a daily basis and paid annually in arrears based on the actual performance of the Fund for that Financial Year. Any amount by which the Fund underperforms the Australasian Small Companies Composite Index (or any other index against which the benchmark return is measured) for any previous Financial Years must be recovered before the performance fee is payable for a Financial Year. Underperformance is calculated before allowance for the management fee, the Trustee's fee or custodial fees and costs and expenses recovered from the Fund for any such previous Financial Years.

Buy/sell spread

0.40%

Trustee

Public Trust

Custodian

Public Trust as legal custodian, BNP Paribas Fund Services Australasia Pty Limited delegated as functional custodian.

Minimum investment

Initial investment \$5,000 Further investments \$1,000

The Manager may accept applications for investments below the minimum investment amount at its discretion.



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Investment restrictions

Nikko AM Wholesale Australasian Small Companies Fund – the wholesale unit trust that the Nikko AM Australasian Small Companies Fund invests into.

Asset class	Target weight	Range
Australian smaller equities	70%	50% – 90%
New Zealand smaller equities	25%	10% – 40%
Cash	5%	0% – 10%

The wholesale fund may also enter into forward currency and other derivative contracts to appropriately manage its foreign currency risk

Performance (NZD returns; before tax & after fees)

1 month	3 months	6 months	1 year
2.87%	5.49%	12.34%	16.03%
2 years (pa)	3 years (pa)	5 years (pa)	Inception (pa)*

^{*} August 2009

Contributors to performance – July 2015

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What helped	What hurt
Summerset Group Holdings	Skilled Group Limited
Iproperty Group Limited	NZ Oil & Gas Limited
The A2 Milk Company Limited	NZ Windfarms Limited

Top five holdings

Security	Sector
Ingenia Communities Group	Financials
Garda Diversified Property	Financials
Estia Health Limited	Healthcare
Gateway Lifestyle Group	Financials
NEXTDC Limited	Telecommunication Services

Number of holdings in portfolio

Asset allocation

Australian small companies	69.8%
New Zealand small companies	31.9%
Cash	-1.7%

Commentary

While concerns about China, Greece and Europe continued over the month driving volatility the local market performed soundly with the S&P/NZX 50 Index up 3.4% in July and up 7% for the 2015 year to date. The S&P/ASX200 Accumulation Index returned +4.4% in July and is up 7.6% for the year. The New Zealand and Australian markets outperformed the MSCI World (total return index in local currencies; +2.5%) and the Shanghai Composite (down 14.3%) but were in line with many European markets – e.g. the German DAX +3.3%, French CAC40 +6.1% and the Italian MIB30 +4.8%.

Expectations that economies were seeing softer market conditions saw a further deterioration in statistics released for both business and consumer confidence. This was mostly evident in expectations for the agriculture sector due to the continued and heavy falls in dairy prices and may lead to further downward revisions in expectations for GDP growth for the country as a whole. Reflecting this, the Reserve Bank of New Zealand (RBNZ) cut the OCR by 0.25% to 3.0% and suggested that "some further easing seems likely." Expectations that the OCR will be lowered back to its historic ow of 2.5% have driven the NZD down a further 2.67% against the USD however bounced off its lows against the AUD rising 2.62% for the month.

Commodity prices were almost all weak due in part to the deteriorating expectations for China. Brent oil fell ~18% over the month as additional supply from Iran weighed in on prices, iron ore was down ~8%, copper fell ~10%, and gold ~7% cheaper. The ANZ Commodity Price Index recorded its largest monthly decline in July.

The Fund outperformed its Composite Index for the month with **iProperty** (IPP) +20%, **Summerset** (SUM) +17.4% and **Speedcast** (SDA) +16.4% contributing.

There were a number of changes made to the portfolio over the month as market movements created buy and sell opportunities.

Key portfolio changes over the month included adding Australian Finance Group (AFG), Austal (ASB), Gateway Lifestyle (GTY), Green Cross (GXL), Mighty River Power (MRP), Smart Group (SIQ), Sirtex (SRX) and Tassell Group (TSL). Removals included CSG Limited (VSV), ERM Power (EPW), G8 Education (GEM), McMillian Shakespeare (MMS), Nine (NEC) and News Corp (NWS).

(bold denotes stock held in portfolio)

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