

Factsheet 31 October 2020

NIKKO AM CONCENTRATED EQUITY STRATEGY

Assets are held in the Nikko AM Wholesale Concentrated Equity Fund. The Nikko AM Concentrated Equity Fund (retail) invest in units in the wholesale fund, which the commentary refers to.

Market Overview

- Globally, most equity markets struggled in October as COVID-19 case numbers increased in Europe and parts of the United States.
- The United States S&P 500 index fell 2.8%, the Japanese Nikkei 225 index lost 0.9%, the UK FTSE 100 index declined 4.9% while the Australian ASX 200 index rose 1.9%. The MSCI World index ended the month down 2.5%
- The S&P/NZX 50 index performed well relative to the world and ended the month up 2.9%.

Fund Highlights

- The fund ended the month up 1.2%.
- Positions in Contact Energy, Summerset, Infratil and EBOS added value to the portfolio.
- Positions in Spark, A2 Milk, Aristocrat Leisure and Sky City Entertainment detracted from value.

Performance

	One month	Three months	One year	Three years (p.a)	Five years (p.a)	Ten years (p.a)
Wholesale ¹	1.18%	3.74%	19.71%	11.17%	14.74%	14.56%
Benchmark ²	0.44%	1.30%	5.55%	6.27%	6.58%	7.18%
S&P/NZX 50 ³	2.87%	3.28%	12.74%	15.06%	16.26%	15.21%
Retail ⁴	0.99%	3.32%	17.62%	9.47%	12.55%	12.13%

- 1. Returns are before tax and before the deduction of fees.
- 2. Benchmark: RBNZ Official Cash Rate plus 5% per annum. No tax or fees.
- 3. S&P / NZX 50 Index Gross (with Imputation Credits). No tax or fees.
- 4. Returns are before tax and after the deduction of fees and expenses and including tax credits (if any).

Portfolio Manager

Stuart Williams, Head of Equities

Responsible for the Domestic Equities team and managing the Core Fund and associated mandates. Covers the Industrials,



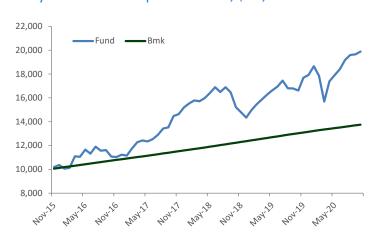
Overview

The Concentrated Equity Fund is a collection of the portfolio manager's highest conviction investment ideas to achieve capital appreciation. The typical number of stocks in the portfolio is circa 15.

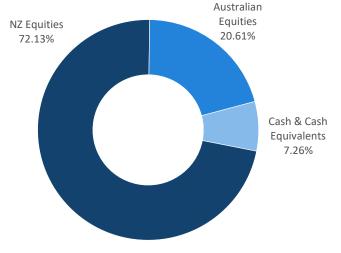
Objective

The fund aims to outperform the benchmark return before fees, expenses and taxes over a rolling three year period.

Five year cumulative performance, \$10,000 invested 1,2



Asset Allocation





Contribution to Performance (month)				
What Helped:	What Hurt:			
Summerset Group	Spark New Zealand			
Contact Energy	A2 Milk			
Infratil	Aristocrat Leisure			
Absolute contribution – not relative to S&P/NZX50 Index				

		Number of holdings	16
Summerset Group	6.93%	NEXTDC	4.59%
Infratil	8.95%	Pushpay Holdings	4.85%
Contact Energy	9.50%	Aristocrat Leisure	5.43%
A2 Milk LIMITED	9.77%	EBOS Group	5.49%
Spark NZ	10.24%	EROAD	5.50%
Top 10 Holdings			

Market Commentary

Globally, most global equity markets struggled in October as COVID-19 case numbers increased in Europe and parts of the United States. Markets also were impacted by the United States failing to agree on fiscal stimulus plans. Closer to home the New Zealand election result saw the labour party win which was in line with expectations and therefore there was no market impact. Looking forward to November, the United States election will be the focus of markets. November will also see earnings results announced for the period ending 30 September.

Fund Commentary

The fund ended the month up 1.2%. The largest positive contributors were positions in Summerset (SUM), Contact Energy (CEN) and Infratil (IFT). SUM rose 15.7% on the back of announcing strong sales numbers for the September quarter and is also being supported by the strong residential housing market. CEN rose 11% as the sector continues to bounce around on speculation of whether the NZ Aluminium smelter will close or not. IFT rose ~9% after a mini investor day held in Auckland, relating to their investments in Vodafone NZ and Canberra Data Centres. Later in the month they announced the partial acquisition of Qscan - a diagnostic imaging business based in Australia.

The largest negative contributors were positions in Spark (SPK) and A2 Milk (ATM). SPK fell 4.5% over the month with some concern around the potential for intensifying competition in its broadband business, while ATM fell 4.6% as the market continues to digest its earnings downgrade late in September. Aristocrat Leisure (ALL) gave up some of its recent gains potentially on concerns for casino operations as COVID accelerates in the United States.

(Bold denotes stocks held in the portfolio)

Key Fund F	act	S
------------	-----	---

Distributions Estimated annual fund charges (incl. GST) Strategy size Wholesale fund: Calendar quarter Wholesale: negotiated outside of fund \$122.1m

Retail fund: March and September Retail: 1.15%, refer PDS for more details

Buy / Sell spread: 0.29% / 0.29% Strategy Launch Hedging August 2006

Foreign currency exposures may be hedged to NZD at the Performance fee Manager's discretion within an operational range of 0% to 105%. Currently the fund's foreign currency exposure

10% on gains above benchmark over 12 month period after fees and expenses. High water mark applies.

Compliance

is unhedged.

The wholesale fund complied with its investment mandate and trust deed during the month.

Contact Us

www.nikkoam.co.nz | nzenquiries@nikkoam.com

This document is issued by Nikko Asset Management New Zealand Limited (Company No. 606057, FSP No. FSP22562), the investment manager of the Nikko AM NZ Investment Scheme, the Nikko AM NZ Wholesale Investment Scheme and the Nikko AM KiwiSaver Scheme. This information is for the use of researchers, financial advisers and wholesale clients. This material has been prepared without taking into account a potential investor's objectives, financial situation or needs and is not intended to constitute personal financial advice, and must not be relied on as such. Recipients of this document, who are not wholesale investors (in accordance with Schedule 1, Clause 3 Financial Markets Conduct Act 2013), or their duly appointed agent, should consult an Authorised Financial Adviser and the relevant Product Disclosure Statement. Past performance is not a guarantee of future performance. While we believe the information contained in this presentation is correct at the date of presentation, no warranty of accuracy or reliability is given and no responsibility is accepted for errors or omissions including where provided by a third party. For full details on the retail and KiwiSaver funds, please refer to the relevant Product Disclosure Statement on nikkoam.co.nz.