

Factsheet 29 February 2020

NIKKO AM CONSERVATIVE STRATEGY

Assets are held in the Nikko AM Wholesale NZ Conservative Fund. The Nikko AM Conservative Fund (retail) and Nikko AM KiwiSaver Scheme Conservative Fund invest in units in the wholesale fund, which the commentary refers to.

Market Overview

- Newspaper headlines continue to be dominated by the outbreak of COVID-19.
- Investors have experienced significant losses on their equity portfolios with all markets posting losses from the more 'modest' 4% drop in New Zealand, to the larger 8-10% falls in Europe, UK, Japan and the US.

Fund Highlights

- The fund returned -1.1% for the month.
- Protection from the defensive portions of the portfolio wasn't sufficient to offset the larger losses from the higher risk components.

Performance

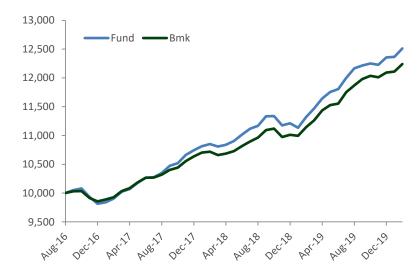
	One	Three	One	Three	Five	Ten
	month	months	year	years (p.a)	years (p.a)	years (p.a)
Wholesale ¹	-1.06%	0.19%	7.94%	7.37%		
Benchmark ²	-0.65%	0.56%	7.99%	6.62%		
Retail ³	-0.83%	0.34%	7.99%			
KiwiSaver ³	-0.84%	0.34%	8.10%			

1. Returns are before tax and before the deduction of fees. Based on actual calendar periods.

2. Benchmark: Weighted composite of the benchmarks for the underlying sector funds. See overleaf. No tax or fees

Returns are before tax and after the deduction of fees and expenses and including tax credits (if any). Based on change in unit price.

Cumulative Performance since Inception^{1, 2}



Portfolio Manager

George Carter, is Managing Director of Nikko AM New Zealand, he joined in 2015. He has over 15 years of experience in the financial services industry. George has worked as a



consulting actuary advising institutional clients on pensions and investments in the UK and New Zealand. George is Chair of the Investment Committee, responsible for the strategic asset allocation of the Nikko AM NZ diversified funds.

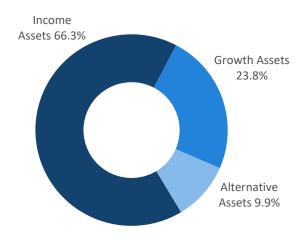
Overview

This fund has a diversified portfolio which aims to preserve capital and achieve an investment return above bank deposit rates.

Objective

The fund aims to outperform the benchmark return by 1.0% per annum before fees, expenses and taxes over a rolling three year period.

Asset Allocation



NIKKO AM CONSERVATIVE STRATEGY

nikko am Nikko Asset Management

Sector Performance	1 month		3 months		1 year		3 years p.a.		Asset Allocation	
	Fund	B'mark	Fund	B'mark	Fund	B'mark	Fund	B'mark	Fund	B'mark
NZ Cash Fund	0.16%	0.12%	0.52%	0.32%	2.57%	1.52%	2.79%	1.81%	15.2%	15.0%
NZ Bond Fund	1.15%	1.20%	1.69%	1.47%	8.16%	6.57%	6.77%	5.61%	17.7%	17.5%
NZ Corporate Bond Fund	1.05%	0.80%	1.77%	1.30%	7.81%	5.96%	6.79%	5.36%	18.0%	17.5%
Option Fund	-10.35%	0.45%	-12.42%	1.33%	-19.77%	5.65%	-3.23%	5.95%	4.9%	5.0%
Global Bond Fund	1.12%	1.23%	3.02%	2.84%	11.28%	9.67%	5.97%	5.23%	15.4%	15.0%
Core Equity Fund	-4.09%	-3.86%	-1.59%	-0.40%	17.56%	21.90%	17.62%	17.51%	7.4%	7.5%
Property Fund	-2.62%	-1.88%	2.90%	3.29%	26.66%	28.60%	17.63%	18.01%	4.9%	5.0%
Global Shares Funds	-5.46%	-6.78%	-3.49%	-5.06%	12.03%	7.04%	13.00%	8.82%	11.5%	12.5%
Multi-Strategy Alternative	-0.75%	0.10%	1.15%	0.31%	3.31%	1.39%	2.84%	2.52%	4.9%	5.0%

The benchmark for this strategy is a weighted composite of the benchmarks of the underlying sector funds. Details can be found in the Statement of Investment Policy and Objectives available at www.nikkoam.co.nz

Market Commentary

Newspaper headlines continue to be dominated by the outbreak amongst humans from one of the coronavirus family, namely COVID-19. Clearly, the health aspects take priority, but economically, this event has led to large movements in financial markets around the world. Investors have experienced significant losses on their equity portfolios with all markets posting losses from the more 'modest' 4% drop in New Zealand, to the larger 8-10% falls in Europe, UK, Japan and the US. Unsurprisingly, bond markets have seen yields fall (i.e. prices increase) meaning that investors in diversified portfolios have had some protection.

The New Zealand dollar continued to fall, with February seeing another 4% drop against the US dollar following a similar drop in January. These falls mean that foreign currency has appreciated in value to NZ investors and so having foreign assets unhedged has provided some protection from the equity losses. For example in the year to date losses from global equities in local currency terms have been around 10%, but in NZ dollar terms (unhedged) the returns have only just been negative at around -1%. This demonstrates something of the diversifying benefit of having some foreign currency exposure in our portfolios. Our exposure to 'alternatives' within the diversified portfolios was partially successful in this recent equity sell-off. The Option Fund fell in value a similar way to global equities due to plunging yields on the US 10 year treasuries against which it writes options, but the multi-manager liquid alternative portfolio of hedge funds fell just 0.75% thus providing the element of protection we desire from this sector.

Fund Commentary

The Conservative Fund returned -1.06% in February. Protection from the defensive parts of the portfolio wasn't sufficient to offset the larger losses from the higher risk components.

Key Fund Facts						
Distributions	Estimated annual fund charges (incl. GST)					
Generally does not distribute	Wholesale: Negotiated outside of fund					
Hedging	Retail: 0.80%,	refer PDS for more	re details			
Currency hedging contracts, if any, are held in the sector funds listed in the asset	KiwiSaver: 0.74%, refer PDS for more details.					
allocation. Currently the fund's foreign currency exposure is 6.37%						
Performance fees	Buy / Sell spread	Strategy size	Strategy Launch			
Performance fees (if any) are recognised in the unit price of the Conservative Fund for	0.04% / 0.04%	\$45.9m	August 2016			
the following sector fund:						
Nikko AM Wholesale Option Fund						
15% of returns in excess return over benchmark, subject to recovery of any previous period negative returns before entitlement						

Compliance

The wholesale fund complied with its investment mandate and trust deed during the month.

Contact Us

www.nikkoam.co.nz | nzenquiries@nikkoam.com

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