

NIKKO AM CONSERVATIVE STRATEGY

Assets are held in the Nikko AM Wholesale NZ Conservative Fund. The Nikko AM Conservative Fund (retail) and Nikko AM KiwiSaver Scheme Conservative Fund invest in units in the wholesale fund, which the commentary refers to.

Market Overview

- Markets were primarily focused on developments around the Coronavirus “2019-nCov” outbreak in China. As the month progressed it became increasingly apparent that an outbreak had occurred.
- The most important areas of risk to New Zealand’s economy are in our exposure to China through export of commodities and in domestic services we provide including tourism and educational services. It is important to note New Zealand’s exposure to China in these areas is significantly higher than during the SARS outbreak of 2003.

Fund Highlights

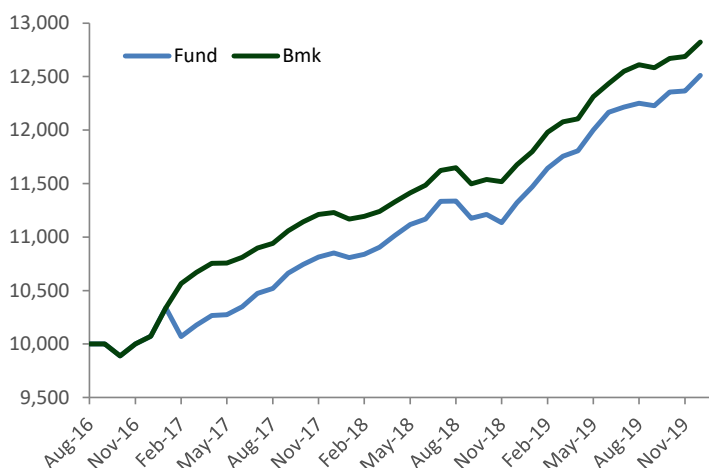
- The fund returned 1.18% for the month.
- January provided investors with another strong month of performance notwithstanding that the Coronavirus situation knocked some of the confidence out of global equity markets late in the month. NZ investors who had exposure to foreign currency in unhedged global assets received the benefit of the stronger NZ dollar.

Performance

	One month	Three months	One year	Three years (p.a)	Five years (p.a)	Ten years (p.a)
Wholesale ¹	1.18%	2.32%	10.53%	8.19%		
Benchmark ²	1.08%	1.91%	9.84%	7.24%		
Retail ³	1.27%	2.35%	10.33%			
KiwiSaver ³	1.28%	2.34%	10.49%			

1. Returns are before tax and before the deduction of fees. Based on actual calendar periods.
2. Benchmark: Weighted composite of the benchmarks for the underlying sector funds. See overleaf. No tax or fees
3. Returns are before tax and after the deduction of fees and expenses and including tax credits (if any). Based on change in unit price.

Cumulative Performance since Inception^{1, 2}



Portfolio Manager

George Carter, is Managing Director of Nikko AM New Zealand, he joined in 2015. He has over 15 years of experience in the financial services industry. George has worked as a consulting actuary advising institutional clients on pensions and investments in the UK and New Zealand. George is Chair of the Investment Committee, responsible for the strategic asset allocation of the Nikko AM NZ diversified funds.



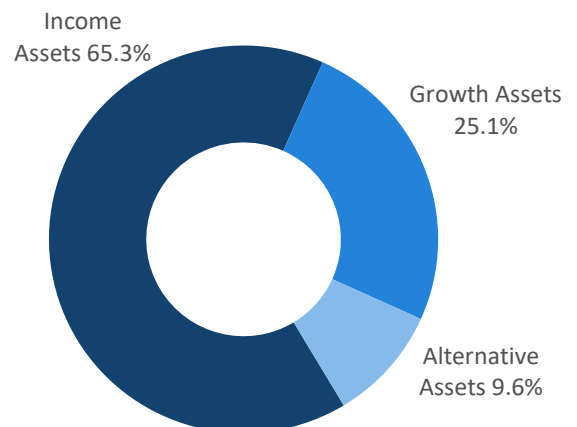
Overview

This fund has a diversified portfolio which aims to preserve capital and achieve an investment return above bank deposit rates.

Objective

The fund aims to outperform the benchmark return by 1.0% per annum before fees, expenses and taxes over a rolling three year period.

Asset Allocation



Sector Performance	1 month		3 months		1 year		3 years p.a.		Asset Allocation	
	Fund	B'mark	Fund	B'mark	Fund	B'mark	Fund	B'mark	Fund	B'mark
NZ Cash Fund	0.19%	0.11%	0.54%	0.29%	2.63%	1.56%	2.83%	1.83%	15.0%	15.0%
NZ Bond Fund	1.70%	1.52%	0.48%	0.24%	7.59%	5.87%	6.69%	5.47%	17.6%	17.5%
NZ Corporate Bond Fund	1.37%	0.94%	0.62%	0.40%	7.25%	5.60%	6.74%	5.36%	17.6%	17.5%
Option Fund	-3.37%	0.44%	-1.14%	1.30%	-9.46%	5.69%	0.91%	5.97%	4.8%	5.0%
Global Bond Fund	2.03%	1.83%	1.84%	1.42%	10.23%	8.39%	5.92%	5.13%	15.1%	15.0%
Core Equity Fund	2.22%	1.97%	8.83%	8.73%	27.18%	31.62%	20.24%	19.74%	7.6%	7.5%
Property Fund	2.28%	2.40%	6.07%	4.96%	32.22%	33.15%	18.80%	18.63%	5.0%	5.0%
Global Shares Funds	1.05%	0.49%	6.21%	4.57%	23.78%	18.89%	16.19%	12.65%	12.4%	12.5%
Multi-Strategy Alternative	1.33%	0.10%	2.69%	0.30%	6.06%	1.41%	3.37%	2.61%	4.9%	5.0%

The benchmark for this strategy is a weighted composite of the benchmarks of the underlying sector funds. Details can be found in the Statement of Investment Policy and Objectives available at www.nikkoam.co.nz

Market Commentary

Markets were primarily focused on developments around the Coronavirus “2019-nCov” outbreak in China. As the month progressed it became increasingly apparent that an outbreak had occurred. Unsurprisingly markets looked to previous viral outbreaks to draw inferences on the potential human and economic costs with the more recent viral outbreaks SARS (2003), H1N1 (2009) and MERS (2012) featuring in the media and commentaries.

We can draw some comfort from the features of the virus and the strong policy response. The most important areas of risk to New Zealand’s economy are in our exposure to China through export of commodities and in domestic services we provide including tourism and educational services. It is important to note New Zealand’s exposure to China in these areas is significantly higher than during the SARS outbreak of 2003. This can be seen in the massive increase in the proportion of New Zealand’s commodity exports going into China. Prominent amongst these are: Forestry increasing 5x to 46.1%, Beef increasing 137x to 46.1%; Sheep meat increasing 18x to 41.6%; Seafood increasing 9x to 35.2% and Dairy increasing 6x to 32.5%. In relation to tourism we note Chinese visitors account for 10% of all arrivals (3% in 2003) and their associated spend on travel services is estimated to account for ~1% of NZs nominal GDP. In the event of a more mild play out of the Coronavirus we expect a limited temporary impact with growth returning as the outbreak is brought under control. We would expect the Reserve Bank to look through any impacts on growth, employment and inflation in this scenario. Should the outbreak intensify in its severity and geographic dispersion, the impact would be larger and a policy response may be elicited from the Reserve Bank.

Fund Commentary

January provided investors with another strong month of performance notwithstanding that the Coronavirus situation knocked some of the confidence out of global equity markets late in the month. NZ investors who had exposure to foreign currency in unhedged global assets received the benefit of the stronger NZ dollar. With so many underlying sectors (including NZ equity, global and domestic bonds and unhedged global equities) providing several months’ worth of expected returns in just one month it’s unsurprising to see the Conservative Fund return 1.18% for the month. Clearly this is unusual and we expect more modest returns in the coming months.

Key Fund Facts

Distributions	Generally does not distribute	Estimated annual fund charges (incl. GST)		
Hedging	Currency hedging contracts, if any, are held in the sector funds listed in the asset allocation. Currently the fund’s foreign currency exposure is 6.73%	Wholesale:	Negotiated outside of fund	
Performance fees	Performance fees (if any) are recognised in the unit price of the Conservative Fund for the following sector fund: <i>Nikko AM Wholesale Option Fund</i>	Retail:	0.80%, refer PDS for more details	
	15% of returns in excess return over benchmark, subject to recovery of any previous period negative returns before entitlement	KiwiSaver:	0.74%, refer PDS for more details.	
		Buy / Sell spread	Strategy size	Strategy Launch
		0.04% / 0.04%	\$45.1m	August 2016

Compliance

The wholesale fund complied with its investment mandate and trust deed during the month.

Contact Us

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