

Factsheet 30 November 2018

NIKKO AM CORE EQUITY STRATEGY

Applies to: Nikko AM Wholesale Core Equity Fund, Nikko AM Core Equity Fund (Retail) and Nikko AM KiwiSaver Scheme Core Equity Fund

Market Overview

- Following last month's sell off, equity markets globally remained volatile.
- The United States S&P 500 index rose 1.8%, the Japanese Nikkei 225 index was up 2.0%, the FTSE 100 index lost 2.1% and the MSCI World index ended up 1.4%,
- S&P/NZX 50 index was up 0.9%

Fund Highlights

- The fund was down 1.36%, and was 2.23% behind the index.
- Key positions that added value was an underweight in Ryman Healthcare and overweight's in Orocobre, Infratil and Contact Energy. Overweight positions in Aristrocrat Leisure, Fletcher Building, Metro Performing Glass and Metlifecare were the largest detractors to relative return. Trademe Group, a nil holding at the start of the month was the second largest detractor.
- Several key portfolio positions were impacted by earnings results and annual shareholder meetings.

Performance

| | One month | Three months | One year | Three years (p.a) | Five years (p.a) | Ten years (p.a) |
|------------------------|--------------|-----------------|-------------|----------------------|---------------------|--------------------|
| Wholesale ¹ | -1.41% | -8.37% | 6.65% | 16.31% | 16.13% | 15.44% |
| Benchmark ² | 0.88% | -4.89% | 8.92% | 14.42% | 14.37% | 13.97% |
| Retail ³ | -1.46% | -8.53% | 5.66% | 14.81% | 14.61% | |
| KiwiSaver ³ | -1.39% | -8.35% | | | | |

- Returns are before tax and before the deduction of fees
- 2. Benchmark: S&P / NZX 50 Index Gross (with Imputation Credits). No tax or fees.
- 3. Returns are before tax and after the deduction of fees and expenses and including tax credits (if any)

Portfolio Manager

Stuart Williams,

Head of Equities, CA

Stuart joined Nikko AM in 2014, he is responsible for the Domestic Equities team and covers the

Industrials, Healthcare and Financials sectors. Stuart has over 20 years' experience across the industry with a track record in portfolio management of both benchmark relative and high conviction funds.

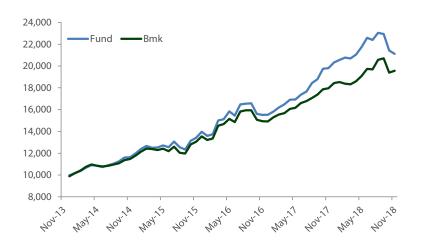
Overview

The Core Equity strategy seeks growth opportunities by investing in New Zealand and Australian equity markets. Our local equity portfolio management team hand-pick stocks that they believe have potential for growth of income and capital.

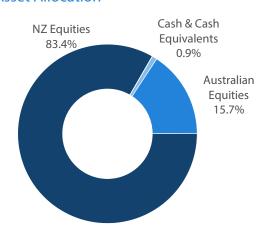
Objective

The fund aims to outperform the benchmark return by 3% per annum before fees, expenses and taxes over a rolling three year period.

Five Year Cumulative Performance^{1,2}



Asset Allocation







| Attribution to Performance | | | | | | |
|--|--------|----------------------------|-------|--|--|--|
| What Helped: | | What Hurt: | | | | |
| Ryman Healthcare | NH | Aristocrat Leisure | OW | | | |
| Orocobre | OW | Trade Me Group | UW | | | |
| Infratil | OW | Fletcher Building | OW | | | |
| OW: overweight; UW: underweight; NH: no holding – month end position | | | | | | |
| Top 10 Holdings | | | | | | |
| The a2 Milk Company | 10.65% | Metlifecare Ltd | 5.21% | | | |
| Origin Energy Ltd | 7.38% | Infratil Limited | 5.12% | | | |
| Spark New Zealand Ltd | 6.33% | Summerset Group | 4.98% | | | |
| Fletcher Building Ltd 6.23 | | Fisher & Paykel Healthcare | 4.44% | | | |
| uckland Airport 5.86% | | Z Energy Ltd | 4.43% | | | |
| | | Number of holdings | 35 | | | |

| Sector Allocation | Fund | Benchmark |
|------------------------|--------|-----------|
| Health Care | 15.69% | 18.69% |
| Consumer Discretionary | 13.77% | 6.84% |
| Utilities | 12.50% | 16.24% |
| Consumer Staples | 11.93% | 10.78% |
| Industrials | 10.43% | 15.74% |
| Energy | 9.57% | 2.92% |
| Materials | 7.21% | 4.37% |
| Communication Services | 6.96% | 11.55% |
| Real Estate | 4.83% | 9.22% |
| Financials | 4.25% | 2.54% |
| Information Technology | 1.94% | 1.11% |
| Cash | 0.92% | 0.00% |
| | | |

Market Commentary

Following last month's broad based sell off, equity markets remained volatile with the never ending back and forward on trade and tariff positioning from the United States and China. The United States S&P 500 index rose 1.8%, the Japanese Nikkei 225 index was up 2.0%, the FTSE 100 index lost 2.1% and the MSCI World index ended up 1.4%. The New Zealand market, as measured by the S&P/NZX 50 index was up 0.87% with heavy news flow and takeover offers producing a large range of returns across the market.

Fund Commentary

The fund fell 1.41%, 2.29% behind the index which rose 0.9%. Earnings results for the period ending September along with annual shareholder meetings saw a lot of news flow during the month. The largest positive contributors to relative return were an underweight position in Ryman Healthcare (RYM) and overweight positions in Orocobre (ORE), Infratil (IFT) and Contact Energy (CEN). RYM's half year earnings result was in line to slightly underwhelming and the build rate outlook is lower than previous expectations. Pleasingly there are no signs of a slowing housing market impacting on unit sales and settlements. RYM fell 4.2% over the month which follows the 13.6% drop in October. ORE gained 27% over the month supported by commodity prices, AGM commentary and the confirmed Final Investment Decision on Phase Two development at Olaroz in Argentina. CEN rose 5.0% following a strong monthly operating update while IFT increased 8.5% after a good half year earnings result and well attended visit to their Canberra Data Centre asset. The largest negative contributors to relative return were overweight positions in Aristocrat Leisure (ALL), Fletcher Building (FBU), Metro Performance Glass (MPG). ALL fell despite a strong overall full year result announcement as the market focused on modestly underwhelming digital business performance. TradeMe detracted from performance when an indicative takeover was announced at \$6.45 causing a sharp price jump. FBU tumbled 21.2% after providing earnings guidance at its annual shareholder meeting that was 4 – 5% lower than market expectations. FBU cited concerns around the outlook for earnings from its Australian business. MPG fared even worse, dropping 41.1% on two pieces of news. The first being a customer's intention to directly compete with MPG and second, an earnings update which showed tough trading conditions in its Australian division. Key portfolio changes during the month included increasing positions in A2 Milk (ATM), Z Energy (ZEL), SKYCITY Entertainment (SKC), Contact Energy (CEN), Infratil (IFT) and introducing Trade Me (TME). Positions in Spark (SPK) and ANZ Bank (ANZ) were reduced. Mercury NZ was sold completely.

(Bold denotes stock held in portfolio)

Key Fund Facts

Distributions Estimated annual fund charges

Wholesale fund: Calendar quarter Wholesale: Negotiated outside of fund Retail fund: March and September Retail: 1.00%, refer PDS for more details

KiwiSaver fund: Does not distribute KiwiSaver: 0.95%, refer PDS for more details. Fee waived until 31/3/19

HedgingBuy / Sell spreadStrategy sizeStrategy LaunchForeign currency exposures may be hedged to NZD at the0.29% / 0.29%\$473.8mOctober 2007

Manager's discretion within an operational range of 0% to 105%. Currently the fund's foreign currency exposure is unhedged

Compliance

The Fund complied with its investment mandate and trust deed during the month.

Contact Us

www.nikkoam.co.nz | nzenquiries@nikkoam.com

This document is issued by Nikko Asset Management New Zealand Limited (Company No. 606057, FSP No. FSP22562), the investment manager of the Nikko AM NZ Investment Scheme, the Nikko AM NZ Wholesale Investment Scheme and the Nikko AM KiwiSaver Scheme. This information is for the use of researchers, financial advisers and wholesale clients. This material has been prepared without taking into account a potential investor's objectives, financial situation or needs and is not intended to constitute personal financial advice, and must not be relied on as such. Recipients of this document, who are not wholesale investors (in accordance with Schedule 1, Clause 3 Financial Markets Conduct Act 2013), or their duly appointed agent, should consult an Authorised Financial Adviser and the relevant Product Disclosure Statement. Past performance is not a guarantee of future performance. While we believe the information contained in this presentation is correct at the date of presentation, no warranty of accuracy or reliability is given and no responsibility is accepted for errors or omissions including where provided by a third party. For full details on the fund, please refer to our Product Disclosure