

Nikko AM NZ Investment Scheme

NIKKO AM CONCENTRATED EQUITY FUND

Fund Update



What is the purpose of this update?

This is a replacement fund update, replacing the previous fund update for the quarter ending 31 March 2017, first made publically available on 3 May 2017. We identified that in that fund update, the calculation of the annual return (after deductions for charges and tax) was incorrect. This has now been corrected in this fund update and has resulted in changes to the following sections: "How has this fund performed?" and "Example of how this applies to an investor".

This document tells you how the Nikko AM Concentrated Equity Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Nikko AM NZ prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

Description of this fund

The Fund aims to outperform the RBNZ Official Cash Rate plus 5.0% per annum over a rolling three year period before fees, expenses and taxes. The Fund aims to provide investors with a concentrated exposure to New Zealand and Australian equity markets from an actively managed investment portfolio.

| | |
|---------------------------|----------------|
| Total value of the fund | \$31,928,078 |
| The date the fund started | 21 August 2006 |

What are the risks of investing?

Risk indicator for Nikko AM Concentrated Equity Fund



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at www.sorted.org.nz/tools/investor-kickstarter.

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the five year period to March 2017. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates. See the product disclosure statement (PDS) for more information about the risks associated with investing in this fund.

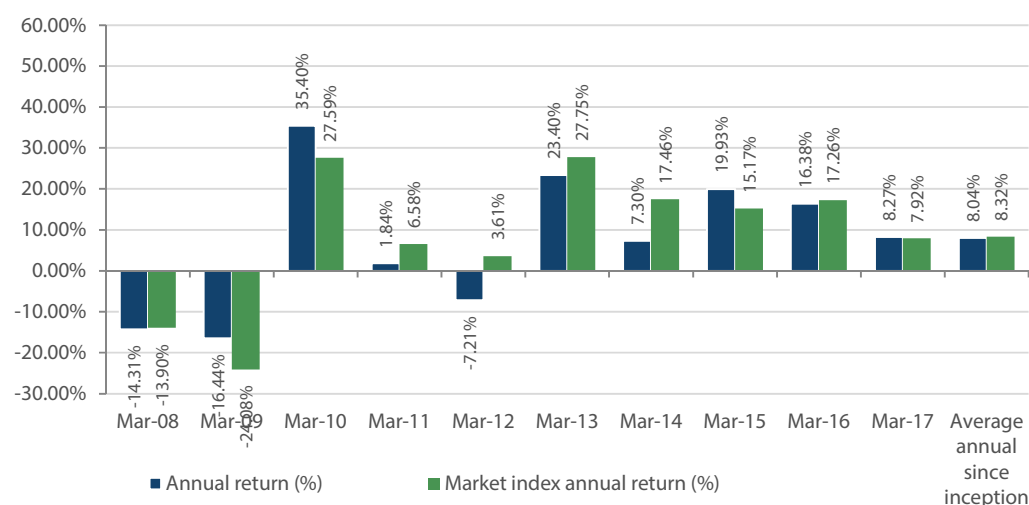
How has the fund performed?

| | Average over past 5 years | Past year |
|----------------------------------------------------------------------------------|---------------------------|-----------|
| Annual return <i>(after deductions for charges and tax)</i> | 14.88% | 8.27% |
| Annual return <i>(after deductions for charges but before tax)</i> | 15.98% | 8.84% |
| Market index annual return <i>(reflects no deduction for charges and tax)</i> | 16.94% | 7.92% |

The market index on which the annual return is based is the S&P/NZX 50 Index Gross (with Imputation Credits).

Additional information about the market index is available on the offer register.

Annual return graph¹



This shows the return after fund charges and tax for each year ending 31 March since the fund started. The last bar shows the average annual return since the fund started, up to March 2017.

Important: This does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

Prior to 31 March 2008 the returns in this update are after tax at 33%. From 1 April 2008 to 30 September 2010 the returns are after tax at 30% and from 1 October 2010 onwards the returns are after tax at 28%.

What fees are investors charged?

Investors in the Nikko AM Concentrated Equity Fund are charged fund charges. In the year to 31 March 2017, these were:

| | % of net asset value |
|----------------------------------------------------|----------------------|
| Total fund charges | 1.84% |
| Which are made up of: | |
| Total management and administration charges | 1.28% |
| Including: | |
| Manager's basic fee | 1.02% |
| Other management and administration charges | 0.26% |
| Total performance-based fees | 0.56% |

See the Product Disclosure Statement for more information about the basis on which performance fee are charged. Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the Nikko AM Concentrated Equity Fund PDS for more information about those fees.

Example of how this applies to an investor

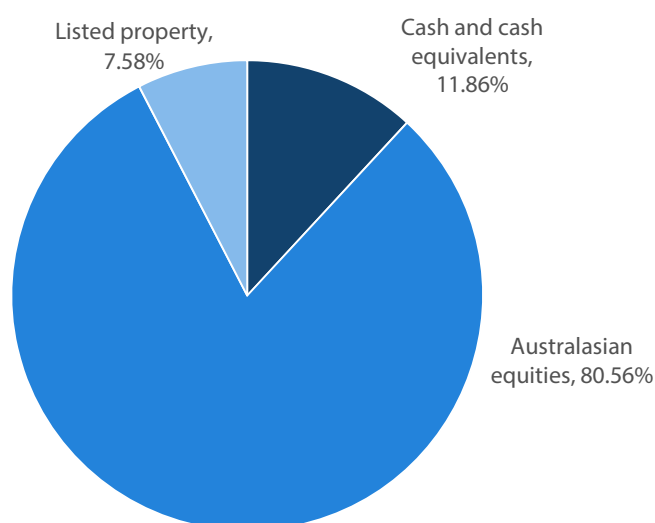
Small differences in fees and charges can have a big impact on your investment over the long term. For the purpose of this example, the start of the year is 1 April 2016.

Hayley had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Hayley received a return after fund charges were deducted of \$884 (that is 8.84% of her initial \$10,000). Hayley paid no other charges. This gives Hayley a total return after tax of \$827 for the year.

What does the fund invest in?

This shows the types of assets that the fund invests in.

Actual investment mix



Target investment mix

| | |
|------------------------------------|------|
| Australasian equities ² | 100% |
|------------------------------------|------|

Top 10 investments

| Name | Percentage of fund's net asset value | Type | Country | Credit rating (if debt securities) |
|-------------------------------------------|--------------------------------------|---------------------------|-------------|------------------------------------|
| 1 Call cash – Westpac Banking Corporation | 11.62% | Cash and cash equivalents | New Zealand | AA- |
| 2 Metlifecare Ltd | 11.38% | Australasian equities | New Zealand | n/a |
| 3 Contact Energy Limited | 11.35% | Australasian equities | New Zealand | n/a |
| 4 Infratil Limited | 10.29% | Australasian equities | New Zealand | n/a |
| 5 Property Link Group Pty Ltd | 7.58% | Listed property | Australia | n/a |
| 6 New Zealand Refining Company | 6.54% | Australasian equities | New Zealand | n/a |
| 7 Fisher & Paykel Healthcare | 6.48% | Australasian equities | New Zealand | n/a |
| 8 Japara Healthcare Ltd | 5.38% | Australasian equities | Australia | n/a |
| 9 Aristocrat Leisure Ltd | 5.03% | Australasian equities | Australia | n/a |
| 10 The A2 Milk Company Limited | 4.15% | Australasian equities | New Zealand | n/a |

The total value of the top 10 investments make up 79.80% of the net asset value of the fund.

Key personnel

| Name | Current position | Time in current position | Previous or other current position | Time in previous or other current position |
|---------------------|--------------------------|--------------------------|----------------------------------------------------------------------|--------------------------------------------|
| 1 Stuart Williams | Head of Equities | 2 years and 8 months | Portfolio Manager – OnePath (NZ) Limited | 1 year and 7 months |
| 2 James Lindsay | Senior Portfolio Manager | 5 years and 0 months | Domestic Equity Manager – Nikko Asset Management New Zealand Limited | 11 years and 0 months |
| 3 Michael Sherrock | Portfolio Manager | 2 year and 5 months | Investment Analyst – Nikko Asset Management New Zealand Limited | 8 years and 4 months |
| 4 Michael De Cesare | Research Analyst | 4 years and 9 months | Institutional Graduate Program – ANZ Institutional Bank | 1 year and 5 months |
| 5 George Carter | Managing Director | 1 year and 5 months | Director, Head of Distribution, AMP Capital Investors NZ Limited | 6 years and 4 months |

Further information

You can also obtain this information, the PDS for the Nikko AM Concentrated Equity Fund, and some additional information from the offer register at <https://www.companiesoffice.govt.nz/disclose>.

Notes

¹ The bar chart shows fund returns after the deduction of fees and taxes, however, the market index returns are shown before any fees or taxes are deducted.

²All investments described in this fund update are in New Zealand dollars.